

Pricing Information

Determine the amount of profit you want to make (see chart below). Sell items by the "Price Code" stickered on them. Provide the cashier with the price code list which will also have the selling price listed on it. *YOU MUST MARK UP THE MERCHANDISE TO EARN A PROFIT.* All merchandise on the inventory control worksheet is priced at your cost. The markup % you choose is not the profit % you will make. There is calculation to figure profit. PLEASE DO NOT mark prices on the gifts. Mark your prices on the Tray/Bin Price Labels attached to each box.

Price Code	School Cost	10%	15%	20%	25%	30%	40%	50%	_____ %
2	\$.13	\$.15	\$.15	\$.20	\$.20	\$.20	\$.20	\$.20	\$
3	\$.23	\$.30	\$.30	\$.30	\$.35	\$.35	\$.35	\$.40	\$
4	\$.45	\$.50	\$.55	\$.55	\$.60	\$.60	\$.65	\$.70	\$
5	\$.90	\$1.00	\$1.05	\$1.10	\$1.15	\$1.20	\$1.30	\$1.35	\$
6	\$1.35	\$1.50	\$1.55	\$1.65	\$1.70	\$1.80	\$1.90	\$2.05	\$
8	\$1.85	\$2.05	\$2.15	\$2.25	\$2.35	\$2.45	\$2.60	\$2.80	\$
9	\$2.25	\$2.50	\$2.60	\$2.70	\$2.85	\$2.95	\$3.15	\$3.40	\$
10	\$2.75	\$3.05	\$3.20	\$3.30	\$3.45	\$3.60	\$3.85	\$4.15	\$
11	\$3.25	\$3.60	\$3.75	\$3.90	\$4.10	\$4.25	\$4.55	\$4.90	\$
12	\$3.75	\$4.15	\$4.35	\$4.50	\$4.70	\$4.90	\$5.25	\$5.65	\$
14	\$4.50	\$5.00	\$5.20	\$5.40	\$5.65	\$5.90	\$6.30	\$6.75	\$
15	\$5.50	\$6.05	\$6.35	\$6.60	\$6.90	\$7.15	\$7.70	\$8.25	\$
16	\$6.50	\$7.15	\$7.50	\$7.80	\$8.15	\$8.45	\$9.10	\$9.75	\$
17	\$7.50	\$8.25	\$8.65	\$9.00	\$9.40	\$9.75	\$10.50	\$11.25	\$
18	\$9.50	\$10.45	\$10.95	\$11.40	\$11.90	\$12.35	\$13.30	\$14.25	\$
19	\$11.50	\$12.65	\$13.25	\$13.80	\$14.40	\$15.00	\$16.10	\$17.25	\$
20	\$14.00	\$15.40	\$16.10	\$16.80	\$17.50	\$18.20	\$19.60	\$21.00	\$

FOR EXAMPLE, price code 15 school cost - \$5.50

\$5.50 item marked up 10% is \$6.05. \$0.55 (markup) divided by the end cost for the item (\$6.05) is a 9% profit (\$0.55÷\$6.05=9%)

\$5.50 item marked up 20% is \$6.60. \$1.10 (markup) divided by the end cost for the item (\$6.60) is a 17% profit (\$1.10÷\$6.60=17%)

\$5.50 item marked up 30% is \$7.15. \$1.65 (markup) divided by the end cost for the item (\$7.15) is a 23% profit (\$1.65÷\$7.15=23%)

\$5.50 item marked up 40% is \$7.70. \$2.20 (markup) divided by the end cost for the item (\$7.70) is a 29% profit (\$2.20÷\$7.70=29%)

\$5.50 item marked up 50% is \$8.25. \$2.75 (markup) divided by the end cost for the item (\$8.25) is a 33% profit (\$2.75÷\$8.25=33%)